

\$1,950,000 - 3950 Kalai Waa St R 103, Wailea/Makena

MLS® #406340

\$1,950,000

3 Bedroom, 3.00 Bathroom, 1,833 sqft
Residential on 12.37 Acres

Wailea Fairway Villas, Wailea/Makena, HI

E Komo Mai â€“ Welcome Home to the Crown Jewel of Wailea Fairway Villas Step into island luxury with this rarely available and highly sought-after 3-bedroom, 3-bathroom corner townhouseâ€”undoubtedly one of the premier units in the prestigious Wailea Fairway Villas on Maui. Perched above the 11th fairway of the iconic Wailea Blue Golf Course, this meticulously maintained home offers panoramic ocean views and stunning sunsets from multiple rooms and lanais. From the moment you enter, youâ€™re greeted by soaring 18-foot ceilings in the entry and living room, setting the tone for a spacious and light-filled interior. Every detail has been thoughtfully designed for elegance and comfort, including custom plantation-style shutters, built-in cabinetry, and tasteful furnishings throughout. The open-concept floor plan seamlessly connects the kitchen, family room, dining room, and lanai, all positioned to take full advantage of the spectacular ocean and golf course views. The kitchen and bathrooms were beautifully remodeled in 2022, featuring upgraded stainless-steel appliances, granite and marble surfaces, accent lighting, and custom finishes. A full-sized stacked washer and dryer and three split A/C systems provide modern, efficient comfort. Upstairs, the primary suite is a private retreat with sweeping views, ample closet space, and a spa-like en-suite bathroom. The flexible floor plan includes a custom-designed office, and plenty of extra



storageâ€”a rare and valuable feature in island living. This move-in-ready home includes two assigned parking spaces, and resort-style amenities: Heated pool and hot tub Fully equipped fitness center BBQ areas and a reservable clubhouse with kitchen Board/kayak storage, bike racks, and an on-site carwash station Enjoy all the conveniences of Wailea living with nearby world-class beaches, golf, shopping, dining, and resort experiences just minutes away. This unit is being sold fully furnished with everything you need to move in todayâ€”excluding a few treasured art pieces. Donâ€™t miss this rare opportunity to own one of the most desirable units in Wailea Fairway Villasâ€”where luxury, location, and lifestyle come together.

Built in 1998

Essential Information

MLS® #	406340
Price	\$1,950,000
Sold Price	\$1,815,000
Sold Date	2025-10-10
Bedrooms	3
Bathrooms	3.00
Square Footage	1,833
Land Tenure	Fee Simple
Acres	12.37
Year Built	1998
Type	Residential
Sub-Type	Condominium
Status	Closed

Community Information

Address	3950 Kalai Waa St R 103
Area	Wailea/Makena
Subdivision	Wailea Fairway Villas

City	Wailea/Makena
Building Name	Wailea Fairway Villas
State	HI
Zip Code	96753

Amenities

Utilities	Phone Connected, Cable Connected
Short Term Rental Allowed	No
View	Ocean
Waterfront	None
Has Pool	Yes
Pool	In Ground

Interior

Interior Features	Ceiling Fan(s), Chandelier, Furnished, Kitchen Ware, Linens, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Refrigerator, Washer

Exterior

Exterior Features	Barbecue
Roof	Monier Tile/Tile

Additional Information

Date Listed	June 24th, 2025
Days on Market	113
Land Tenure	Fee Simple
HOA Fees	345
HOA Fees Freq.	Semi-Annually

Listing Details

Listing Office	eXp Realty
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