

\$13,900,000 - 4000 Wailea Alanui Dr 101, Wailea/Makena

MLS® #404310

\$13,900,000

4 Bedroom, 4.00 Bathroom, 3,850 sqft
Residential on 30.00 Acres

Wailea Point, Wailea/Makena, HI

Wailea Point residence 101 is simply spectacular. Beginning with a "top-of-world-class" oceanfront location / a commanding presence over Wailea Beach / sitting in FRONT of the gorgeous Four Seasons Resort / with 180 degrees of magnificent ocean & island vistas from 46 feet above sea level. This is a vibrant, all-consuming view that leaves an indelible mark on all who experience it. Then there is the interior, elegantly designed by world renowned Persis Hataria, and masterfully constructed by acclaimed builder Shawn Conners. From the moment you walk through the double entry koa doors, this property exudes QUALITY. A lovely cove ceiling inside the front doors, clear grade T&G Western Red Cedar 9-foot ceilings throughout, 2" X 3" travertine marble floors enhance the great room, kitchen & office. Additional features include automatic window shades, extensive use of Venetian plaster and precious Koa wood doors, cabinets and built-ins. The fully remodeled, all-white kitchen is a delight, and includes the awesome ocean views. The remodeled baths have Koa cabinets, marble countertops, exquisite floor & wall tiles, and feature matching hardware with Kohler Forte Satin Nickel handles faucets & handles. Furnishings are McGuire and other top brands, or custom built. This interior could be the Presidential Suite of the finest hotel. New windows were installed in 2021 as per AOA mandate, but the owners went the extra mile



and employed the gorgeous Æœmited glass bay windowsÆ• to maximize the propertyÆ™s already amazing views and aesthetics. The 4th bedroom is currently furnished as a den. Wailea Point is Hawaii's finest residential condominium. It features exceptional quality construction; a very low density (under 5 units per acre) garden environment; low-rise buildings; 24-hour gated & roving security; two elaborate pool pavilions with 4 pools (including a 25-meter lap pool), 2 whirlpool spas with full kitchens; lighted tennis court, 2 pickleball courts (1 lighted); superb air conditioned fitness gym; barbeque areas; fruit & herb gardens; ample parking; and itÆ™s a golf-cart friendly property. Enjoy the Four Seasons and Fairmont Kea Lani Hotels as immediate neighbors and all the 5-star services they offer. Furnishings are included except art pieces.

Built in 1986

Essential Information

MLS® #	404310
Price	\$13,900,000
Sold Price	\$12,600,000
Sold Date	2025-03-17
Bedrooms	4
Bathrooms	4.00
Square Footage	3,850
Land Tenure	Fee Simple
Acres	30.00
Year Built	1986
Type	Residential
Sub-Type	Condominium
Style	Cluster, Low-Rise 1-3 Stories
Status	Closed

Community Information

Address	4000 Wailea Alanui Dr 101
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Area	Wailea/Makena
Subdivision	Wailea Point
City	Wailea/Makena
Building Name	Wailea Point I II III
State	HI
Zip Code	96753

Amenities

Utilities	Phone Connected, Cable Connected
Short Term Rental Allowed	No
Parking	Garage Door Opener
# of Garages	2
View	Ocean
Is Waterfront	Yes
Waterfront	Ocean Front
Has Pool	Yes
Pool	Heated, In Ground, Lap

Interior

Interior Features	Ceiling Fan(s), Chandelier, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

Exterior

Exterior Features	Tennis Court(s), Barbecue
Roof	Monier Tile/Tile
Foundation	Slab

Additional Information

Date Listed	December 12th, 2024
Days on Market	307
Land Tenure	Fee Simple
Zoning	Hotel District
HOA Fees	303
HOA Fees Freq.	Semi-Annually

Listing Details

Listing Office	Wailea Point Realty, Inc.
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