

\$12,900,000 - 4000 Wailea Alanui Dr 102, Wailea/Makena

MLS® #403646

\$12,900,000

3 Bedroom, 3.00 Bathroom, 3,850 sqft

Residential on 26.40 Acres

Wailea Point, Wailea/Makena, HI

THE FINEST condominium residence in Hawaii. Located 75 feet from the surveyed shoreline and 56 feet above sea level. Views expand more than 180 degrees and exceed any superlatives. You feel like you "own" magnificent Wailea Beach and the vast ocean beyond, including the West Maui Mountains, Lanai Island, Kahoolawe Island - even the slopes of Haleakala. The entire top floor of Building #1 at Wailea Point, this is the grandest of the 6 original "double units" at Wailea Point. 2 gorgeous master suites; the 3rd bedroom is furnished as a den/office, but 1 or 2 beds easily roll in. There's also a media room with 100" TV and fabulous view of Wailea Beach. The INTERIOR is a showpiece - unsurpassed in quality, workmanship and aesthetics - designed by world renowned Persis Hataria and built by acclaimed contractor Shawn Connors in 2012. A lengthy list of outstanding interior features is available and includes a magnificent galley kitchen; "smart" specialty lighting controls; 36" honed Blue Limestone flooring; electrically operated blinds; countertops of marble and onyx; extensive use of Venetian plaster on walls and ceilings; surround sound system; water softener & filter; 42" Sub Zero plus Sub Zero refrigerator & freezer drawers - and much, much more. The ceilings in the vast main living area reach up to 23 feet high. New windows were installed in 2021 as per AOA mandate, and the owners employed the gorgeous "mitered glass bay windows"



to maximize the already amazing views and aesthetics of this property. The unique, all glass doors surrounding both the front corners of the unit are equally stunning - open them and you're part of the heavenly outdoors. Wailea Point features exceptional quality construction; a very low density (just over 4 units per acre) garden environment; largely concrete low-rise buildings; 24-hour gated & roving security; two elaborate pool pavilions with 4 pools including a 2-lane, 25-meter lap pool, 2 whirlpool spas & full kitchens; lighted tennis court, 2 pickleball courts; superb fitness gym; barbeque areas; fruit & herb gardens; ample parking; fun, golf-cart friendly property. Beautifully landscaped and maintained, Wailea Point IS a beautiful garden. Enjoy the Four Seasons and Fairmont Kea Lani Hotels as immediate neighbors and all the 5-star services they offer. Furnishings included except art pieces.

Built in 1986

Essential Information

MLS® #	403646
Price	\$12,900,000
Sold Price	\$12,900,000
Sold Date	2025-08-22
Bedrooms	3
Bathrooms	3.00
Square Footage	3,850
Land Tenure	Fee Simple
Acres	26.40
Year Built	1986
Type	Residential
Sub-Type	Condominium
Style	Low-Rise 1-3 Stories
Status	Closed

Community Information

Address	4000 Wailea Alanui Dr 102
Area	Wailea/Makena
Subdivision	Wailea Point
City	Wailea/Makena
Building Name	Wailea Point I II III
State	HI
Zip Code	96753

Amenities

Utilities	Sewer Connected, Phone Connected, Cable Connected
Short Term Rental Allowed	No
Parking	Garage Door Opener
# of Garages	2
View	Ocean
Is Waterfront	Yes
Waterfront	Beach Front
Has Pool	Yes
Pool	In Ground, Heated

Interior

Interior Features	Ceiling Fan(s), Chandelier, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Refrigerator, Washer

Exterior

Exterior Features	Tennis Court(s), Barbecue
Windows	Blinds
Roof	Monier Tile/Tile
Foundation	Slab

Additional Information

Date Listed	October 5th, 2024
Days on Market	375
Land Tenure	Fee Simple
Zoning	Hotel District
HOA Fees	303
HOA Fees Freq.	Semi-Annually

Listing Details

Listing Office	Wailea Point Realty, Inc.
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